



# ATCEA - EFCA Board meeting

Ankara, 20 February 2014



# 1. EFCA

- is the only association representing the engineering consultancy industry in Europe
- Comprises 24 professional associations from 24 European countries
- represents FIDIC in Europe



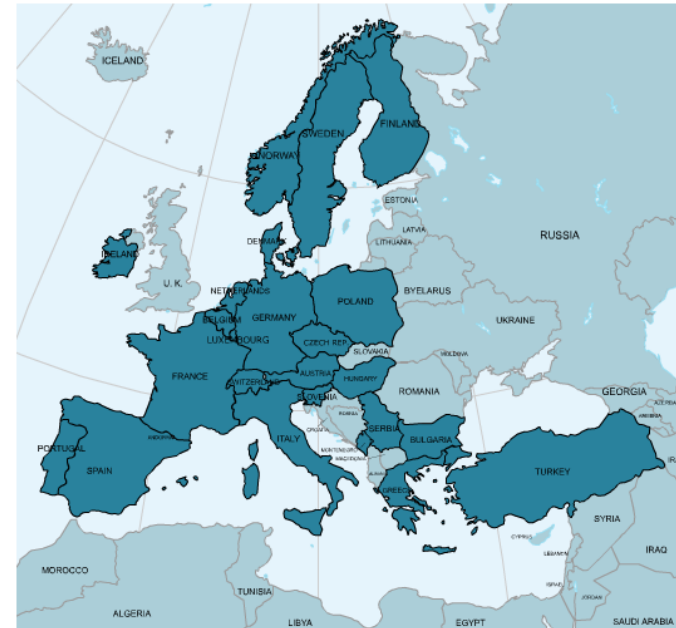
# 1. EFCA

- The European engineering consultancy industry
  - ✓ employs about 1 million staff
  - ✓ generates more than EUR 150 billion annual turnover



# 1. EFCA

- aspires to positively influence EU legislation that impacts on the engineering consultancy business
- promotes fair competition and transparent procurement rules
- is a network/business platform for member associations and European firms



## 2. Structure

### General Assembly

- all powers for achieving the Federation's aims

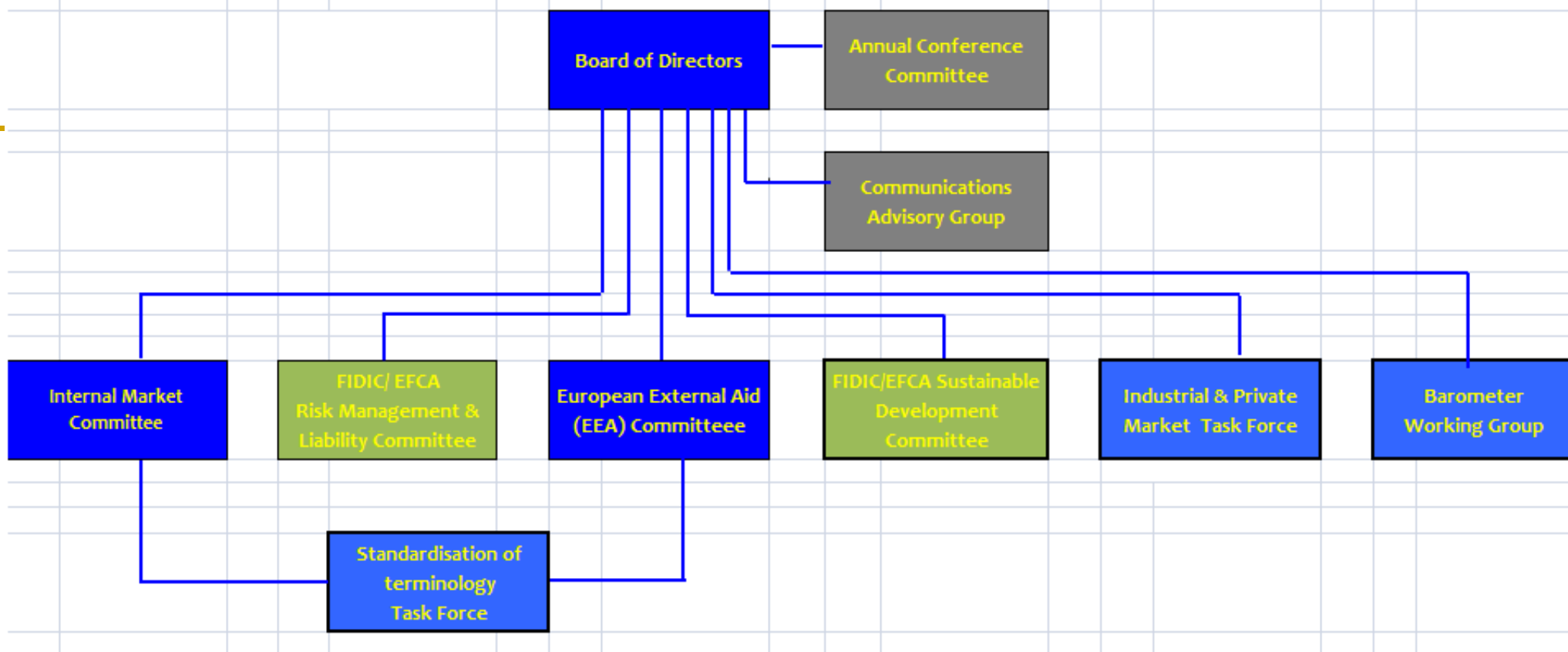
### Board of Directors

- strategic planning (subject to power reserved to GA)
- general administration and management, including finance and communications strategy

### Committees & Working Parties

- analysis, elaboration and implementation of policies and action plans, defined by the GA

### Secretariat



- EFCA policy papers and findings are used to continue a dialogue with the European Commission/institutions and MEPs on the industry's views and concerns

### **3. Forward Plan 2011-2014: Principal Elements**

- Improving the market conditions for our industry in Europe
- Improving the value for money for our member associations
- Strengthening the cooperation between FIDIC and EFCA

## 4. Recent output

- *Improving the market conditions for our industry in Europe*
  - representation in High Level Groups ‘Construction’ and ‘Business Services’,
  - implementation PRAG 2013, use of blending instruments and country systems discussed with DG DEVCO,
  - joint FIDIC-EFCA dialogue with EBRD (ALT),
  - EFCA input into EC/DG DEVCO study on the (possible) use of DBO contracts for infrastructure projects in developing countries



## 4. Recent output

- *Improving the value for money for our member associations*
  - active lobby on behalf of the industry,
  - first-ever macro-economic report, biannual EFCA Barometer,
  - 2013 Benchmark YP Business Value, BVP workshop, EU Public Procurement guidance & seminar (14 May 2014)
- *Strengthening the cooperation between FIDIC and EFCA*
  - revised cooperation agreement signed in Barcelona,
  - common Sustainability Pack



## FIDIC launches the SUSTAINABILITY PACK in Barcelona



The Consulting Engineering industry launches a new set of practical guides for use by all those involved in developing infrastructure. The launch took place on 16-18 September 2013 in Barcelona at the Centenary Conference of FIDIC.



### Solutions offered for Unsustainable Development

The Consulting Engineering industry launches a new set of practical guides for use by all those involved in developing infrastructure. The launch took place this 16-18 September 2013 in Barcelona at the Centenary Conference of FIDIC, the International Federation of Consulting Engineers. Under the banner "Quality of Life – Our Responsibility", the conference focused in particular on urban environments where 75% of the challenges are manifested.

- A new approach to Sustainable Infrastructure is vital to our Quality of Life
- World economies have been seriously weakened by unsustainable development and excessive consumption.
- Humanity faces serious environmental challenges, including degraded land and soil, depleted natural resources, polluted air and water, and now, severe climate risks.

Society is looking to this industry to formulate a holistic approach on the role of cities in addressing sustainability challenges. Consulting Engineers and Architects, as key advisors in the delivery of sustainable infrastructure, have developed more sophisticated technologies to tackle innovative solutions to energy, water and transport usage in a more coordinated way. Building on previous experience, including partnerships with some international institutions (World Bank, UNEP, ISO, EU) a new Sustainability Pack, comprising three complementary publications, is to be published by FIDIC and EFCA the European Federation of Engineering Consultancy Associations. This pack, available from our bookshop, comprises:

- PSM, a Project Sustainability Management manual for consulting engineers implementing major sustainability issues in projects
- PSL, a Project Sustainability Logbook to support owners and their partners with collaborative work on sustainability.
- Rethink Cities- a white paper on societal challenges.

## 5. Ongoing activities

- *Improving the market conditions for our industry in Europe*
  - new EU public procurement package (identification of potential implications for the industry and guidance for national transposition),
  - implementation European Professional Card,
  - feedback from the field on PRAG 2013 and position on ‘blending’ (EU external aid)
- *Strengthening the cooperation between FIDIC and EFCA*
  - joint FIDIC-EFCA ‘Sustainable Development’ Committee
  - joint FIDIC-EFCA ‘Risk Management & Liability’ Committee

## 5. Ongoing activities

- *Improving relationship and common lobby with the architects (ACE)*
- *Improving relationship and common lobby with the contractors, where appropriate*
- *Improving the value for money for our member associations*
  - update 2010 comparative study about the consulting engineers' liability and insurance requirements across Europe,
  - EFCA representation/participation in national events,
  - 2014 YP competition

## **6. New EU public procurement law: our industry's major issues**

- definition of intellectual services
- Most Economically Advantageous Tender (MEAT); what does it mean?
- the use of the competitive procedure with negotiation
- innovation partnership
- scope for practical modification of contracts
- procurement capacity
- duration of valid project references
- allowance for clarifications / additional information
- life-cycle costing (LCC)



## 7. Challenges

- Making the collective industry's voice heard on both the national **and** European front
- Implementation FIDIC-EFCA Cooperation Agreement
- ....
  
- 2014-2017 EFCA Forward Plan

# More information ....

efca  
EUROPEAN FEDERATION OF ENGINEERING CONSULTANCY ASSOCIATIONS  
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Links FAQ Contact us Route Members' section



## Latest News

### Council adopts directives for the reform of public procurement

11 February 2014

[Continue reading](#)

### NEW EU RULES ON PUBLIC PROCUREMENT: EFCA Seminar

05 February 2014

High-tech sector is important contributor to income generation and economic development

04 February 2014

E-invoicing in public procurement: European Parliament and Council agreement

27 January 2014

## About EFCA

Welcome to the website of the European Federation of Engineering Consultancy Associations (EFCA), the sole association representing professional engineering consultancy and related services in Europe.

The European Federation of Engineering Consultancy Associations (EFCA) has member associations in 24 countries, and is the sole European federation representing the engineering and related services industry, which employs one million staff, the majority of whom are highly skilled in a breadth of disciplines.

Engineering consultancies provide €150 billion engineering consulting services per year for about €1,300 billion investments in buildings, infrastructure and industrial complexes.

## EFCA members

EFCA Members are national associations in European countries.

[Member lists](#)

[Log in to Members section](#)

Forgotten your password or not yet registered? [Contact the EFCA Secretariat](#)

[Online registration for EFCA meetings](#)

## Publications

New EFCA guide to assist firms involved in integrated business models  
[View](#) - [Download](#)

Taking hold of our future – A briefing paper for the engineering consultancy industry  
[View](#)

EFCA Guidance on Procurement of Public Private Partnerships (PPPs)  
[View](#)

[View all publications](#)

## Upcoming Events

BoD meeting  
21/02/14 - Ankara

FIDIC-EFCA Committee on Sustainable Development  
17/03/14 - Geneva

Directors & Secretaries General meeting  
21/03/14 - Stockholm

Committee on Internal Market  
15/05/14 - Brussels

BoD meeting  
22/05/14 - Warsaw

General Assembly Meeting  
23/05/14 - Warsaw

Committee on European External Aid  
19/06/14 - Brussels

[See more events](#)

## Spotlight

NEW EU RULES ON PUBLIC PROCUREMENT: EFCA Seminar  
WHERE and WHEN: Brussels, 14 May 2014 (09:30-16:00)  
The provisional programme will follow shortly.

Best Value Procurement Workshop, Amsterdam  
7 October 2013  
Presentations

EBRD conference on Abnormally Low Tenders under works contracts, London  
15 October 2013  
Presentations



## Members' Projects



## Young Professionals



Young Professionals

## FEDERATION NEWS

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### 'If MEAT is the award criterion, BVP may fit perfectly'

EFCA will develop concise national transposition guidance on the new public procurement Directive, thereby underlining the shift from price-based selection towards cost-effectiveness and quality approach.

The award criterion of the most economically advantageous tender (MEAT) is putting more emphasis on quality, environmental considerations, social

aspects or innovative characteristics, the experience of the staff while still taking into account the price or life-cycle costs of the work or service procured.

EFCA's Internal Market Committee is examining how both our industry and public clients may exploit the new rules on 'best quality against reasonable price in the market' and competitive negotiation.

At the same time, the Committee will expound on how the legislative change may allow a shift to Best Value Procurement (BVP). BVP offers public clients the benefit of flexibility, quality and cost improvements and engineering consultancy firms the opportunity to show their innovative and creative expertise.

EFCA and DG Environment share information on sustainable urban development

The European Commission welcomed a dialogue with our industry on the urban dimension of the new EU environment action programme to 2020.



At the November meeting of the Sustainable Development Committee,

Robert Flies (advisor DG ENV/F) explained various challenges related to EU policies that impact on the urban environment.