

ABOUT:

Mustafa Kemal Durak, BSc (Civil Engineering), BSc (Law), Mediator, MBA is the founding partner of Normart Law and Consultancy office specializing in construction, public procurement, public private partnership, trade and contracts law issues. He has been involved in many national and international dispute resolution activities. He has hold crucial roles for contractors and employers in many disputes including litigation, arbitration, adjudication, mediation, and negotiation activities in construction, consultancy, infrastructure, energy sectors etc. He retains knowledge and experience in contract management with special emphasis in unit price descriptions and variances, scheduling, delay, change order management, negotiation of contracts and claim management issues. He has knowledge and experience in construction techniques such as concrete and steel structures, industrial buildings, railroad and highway construction, power plants, water treatment plants, MEP, tunnels etc. As a lawyer and engineer, possessing combined knowledge and experience of engineering and law professions, he has the ability to identify, analyze, communicate and resolve problems and develop workable alternative solutions in construction disputes. He holds extensive knowledge on local and international construction contracts including FIDIC types of contracts and General Specifications for the Construction Works based contracts. He published many articles, presented papers concerning contract management. He delivered many training activities for corporate in-house lawyers, engineers and government professionals.

Mustafa Kemal DURAK

+90 532 421 73 14 mustafa.durak@normart.com.tr mukdurak@hotmail.com



TURKEY

WORK EXPERIENCE

ATTORNEY AT LAW

October 2017 – Ongoing

- Managing a Law Firm specialized in Corporate Law, Contracts Law, Execution and Bankruptcy Law, Labor and Social Security Law, Mediation & Arbitration, Public Procurement Law, Public-Private-Partnership (PPP) Law, Personal Data Protection Law, Construction Law and Tax Law.
- Being involved in many national and international dispute resolution activities, holding crucial roles for contractors and employers in many disputes including litigation, arbitration, adjudication, mediation, and negotiation activities in construction, consultancy, infrastructure, energy sectors etc.
- Providing direction, leadership and motivation to clients' professionals being engaged in contract management and business development activities, maintaining relationships with contracting authorities, clients and subcontractors
- Retaining extensive knowledge on local and international construction contracts including FIDIC types of contracts and General Specifications for the Construction Works based contracts.
- Regularly publishing articles, presenting papers concerning contract management, delivering training activities for corporate in-house lawyers, engineers and government professionals.
- Helping Turkish clients to operate in EU, CIS and ME countries, managing administrative and legal risks accordingly

Public Procurement Authority of Turkey

Ankara, TURKEY

Public Procurement Specialist

September 2008 – September 2017

- Carried out regulation and dispute resolution activities in the fields of public tenders and contracts
- Managed a team on a policy amendment project, evaluated impacts of different policy alternatives by gathering and analyzing relevant data, led to \$300m/year reduction in public expenditures
- Resolved more than 500 disputes regarding tenders of various kinds such as highways, hospitals, energy plants, dams, supply of goods, services and consultancy services
- Represented PPA in more than 20 local and international meetings
- Trained more than 5.000 professionals from public institutions and business firms

Development Bank of Turkey

Ankara, TURKEY

Technical Specialist

March 2007 – September 2008

- Reported on technical feasibility of projects related to industry, tourism, renewable energy etc.
- Contributed to marketing activities, conducted company based and market wide researches

Tek-Imas Construction Co.

Ankara, TURKEY

Business Development Engineer

August 2005 – March 2007

- Took responsibility of attending domestic and international tenders, brought in five contracts from Eastern Europe and Middle East, four contracts from Turkey valuing ~\$75m in total
- Managed provision of project teams' needs from center office, planned their business activities

EDUCATION

Civil Engineering (BSc), Middle East Technical University, 2000 – 2005

Ankara, TURKEY

Master of Business Administration (MBA), HEC Paris, 2013 – 2015

Paris, FRANCE

Law (LLB), Kirikkale University, 2012 – 2017

Kirikkale, TURKEY

CERTIFICATES

Energy & Finance Certificate, HEC Paris – Deloitte – Société Générale, 2014

FRANCE

Public Private Partnership (PPP) Certificate, DEİK – Bogazici University, 2015

TURKEY

Mediation Certificate, Ministry of Justice of Turkey, 2023

TURKEY

ACTIVITIES, INTERESTS & OTHER INFORMATION

- Vice President of HEC MBA Consulting Club, active member of Energy & Industry Club, 2014-2015
- Board member of METU Turkish Folklore Club, 2001-2003
- Languages: Turkish (Native), English (Fluent), French (Intermediate)